

**UNOFFICIAL TRANSLATION**

Although the Company pays close attention to provide English translation of the information disclosed in Japanese, the Japanese original prevails over its English translation in the case of any discrepancy.

**Summary of Consolidated Financial Results  
for the Three Months Ended June 30, 2023  
[Under Japanese GAAP]**



August 10, 2023

Company Name: JAPAN POST INSURANCE Co., Ltd.      Stock exchange listing: Tokyo Stock Exchange  
 Code Number: 7181      URL: <https://www.jp-life.japanpost.jp/>  
 Representative: TANIGAKI Kunio, Director and President, CEO, Representative Executive Officer  
 Scheduled date of filing quarterly securities report: August 10, 2023  
 Scheduled date of commencing dividend payments: —  
 Availability of supplementary briefing materials on quarterly financial results: Available  
 Schedule of quarterly financial results briefing session: Scheduled (for institutional investors and analysts)

(Amounts of less than one million yen are rounded down.)

**1. Consolidated Financial Results for the Three Months Ended June 30, 2023 (April 1, 2023 to June 30, 2023)**

(1) Consolidated Results of Operations      (% indicates changes from the previous corresponding period.)

|                                  | Ordinary income |       | Ordinary profit |        | Net income attributable to Japan Post Insurance |        |
|----------------------------------|-----------------|-------|-----------------|--------|---|--------|
|                                  | Million yen     | %     | Million yen     | %      | Million yen                                     | %      |
| Three months ended June 30, 2023 | 1,593,781       | (0.9) | 43,245          | 221.5  | 21,038  | 80.9   |
| Three months ended June 30, 2022 | 1,608,948       | (3.4) | 13,450          | (85.4) | 11,630  | (71.8) |

(Note) Comprehensive Income (Loss) Three months ended June 30, 2023      ¥443,723 million      [-%]  
 Three months ended June 30, 2022      ¥(92,204) million      [-%]

|                                  | Net income per share | Diluted net income per share |
|----------------------------------|----------------------|------------------------------|
|                                  | Yen                  | Yen                          |
| Three months ended June 30, 2023 | 54.97                | -                            |
| Three months ended June 30, 2022 | 29.12                | -                            |

(Note) Diluted net income per share is not presented as potential common stock did not exist.

(2) Consolidated Financial Position

|                      | Total assets | Net assets  | Equity ratio |
|----------------------|--------------|-------------|--------------|
|                      | Million yen  | Million yen | %            |
| As of June 30, 2023  | 62,643,737   | 2,801,491   | 4.5          |
| As of March 31, 2023 | 62,687,388   | 2,375,377   | 3.8          |

(Reference) Net assets attributable to the Company's shareholders as of June 30, 2023 and March 31, 2023 were ¥2,801,491 million and ¥2,375,377 million, respectively.

## 2. Dividends

|  | Dividend per share |                 |                 |                 |              |
|--|--------------------|-----------------|-----------------|-----------------|--------------|
|  | 1st quarter-end    | 2nd quarter-end | 3rd quarter-end | Fiscal year-end | Annual       |
| Fiscal year ended March 31, 2023             | Yen<br>-           | Yen<br>46.00    | Yen<br>-        | Yen<br>46.00    | Yen<br>92.00 |
| Fiscal year ending March 31, 2024            | -                  |                 |                 |                 |              |
| Fiscal year ending March 31, 2024 (Forecast) |                    | 47.00           | -               | 47.00           | 94.00        |

(Note) Revisions to the most recently announced dividend forecast: No

## 3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2024 (April 1, 2023 to March 31, 2024)

(% indicates changes from the previous corresponding period.)

|           | Ordinary income |       | Ordinary profit |      | Net income attributable to Japan Post Insurance |        | Net income per share |
|-----------|-----------------|-------|-----------------|------|---|--------|----------------------|
|           | Million yen     | %     | Million yen     | %    | Million yen                                     | %      | Yen                  |
| Full year | 5,890,000       | (7.7) | 140,000         | 19.1 | 72,000  | (26.2) | 188.13               |

(Note) Revisions to the most recently announced financial results forecast: No

**\* Notes:**

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying change in scope of consolidation): No
- (2) Adoption of special accounting methods in the preparation of quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
  - 1) Changes in accounting policies due to the revision of accounting standards: No
  - 2) Changes in accounting policies other than 1) above: No
  - 3) Changes in accounting estimates: No
  - 4) Retrospective restatement: No
- (4) Total number of shares issued (common stock)
  - 1) Total number of shares issued at the end of the period:
    - June 30, 2023: 383,192,300 shares
    - March 31, 2023: 399,693,700 shares
  - 2) Total number of treasury stock at the end of the period:
    - June 30, 2023: 479,151 shares
    - March 31, 2023: 16,988,151 shares
  - 3) Average number of shares during the period:
    - Three months ended June 30, 2023: 382,708,605 shares
    - Three months ended June 30, 2022: 399,415,178 shares

(Note) Total number of treasury stock at the end of the period includes shares of the Company held in the Board Benefit Trust (BBT), namely 468,000 shares as of June 30, 2023, and 475,600 shares as of March 31, 2023.

The average number of treasury stock held in the BBT (472,543 shares for the three months ended June 30, 2023 and 267,370 shares for the three months ended June 30, 2022) was deducted from the calculation of the average number of shares during the three months ended June 30, 2023 and 2022.

\* The summary of quarterly consolidated financial results is outside the scope of quarterly review by certified public accountants or audit corporations.

\* Explanation on the appropriate use of financial results forecasts, and other notes  
(Cautionary note concerning forward-looking statements)

The financial results forecasts and other forward-looking statements herein are based on certain assumptions deemed reasonable by the Company at the time of this document's disclosure. Please note that actual results may differ from the forecast figures due to various factors including changes in the operating environment.

(Supplementary briefing materials on financial results)

The Company has prepared supplementary briefing materials, etc. in relation to financial information, which can be viewed on the Company's website.

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## 2. Unaudited Consolidated Financial Statements and Principal Notes

## (1) Consolidated Balance Sheets

(Millions of yen)

|  | As of March 31, 2023 | As of June 30, 2023 |
|--|----------------------|---------------------|
| <b>ASSETS:</b>   |                      |                     |
| Cash and deposits  | 1,436,524            | 1,143,197           |
| Call loans   | 40,000               | 40,000              |
| Receivables under resale agreements                            | 1,384,764            | 1,317,406           |
| Monetary claims bought   | 47,345               | 26,866              |
| Money held in trust  | 4,772,321            | 5,378,888           |
| Securities   | 49,841,494           | 49,694,074          |
| Loans  | 3,605,832            | 3,592,274           |
| Tangible fixed assets  | 92,717               | 90,967              |
| Intangible fixed assets  | 92,326               | 90,278              |
| Agency accounts receivable                                     | 41,307               | 9,983               |
| Reinsurance receivables  | 4,049                | 4,400               |
| Other assets   | 300,299              | 376,817             |
| Deferred tax assets  | 1,028,784            | 879,013             |
| Reserve for possible loan losses                               | (379)                | (430)               |
| <b>Total assets</b>  | <b>62,687,388</b>    | <b>62,643,737</b>   |
| <b>LIABILITIES:</b>  |                      |                     |
| Policy reserves and others                                     | 55,103,778           | 54,364,470          |
| Reserve for outstanding claims                                 | 410,387              | 378,260             |
| Policy reserves  | 53,518,219           | 52,830,032          |
| Reserve for policyholder dividends                             | 1,175,171            | 1,156,177           |
| Reinsurance payables   | 6,297                | 6,248               |
| Bonds payable  | 300,000              | 300,000             |
| Payables under repurchase agreements                           | 3,740,688            | 3,963,428           |
| Other liabilities  | 201,639              | 223,513             |
| Liability for retirement benefits                              | 69,331               | 97,140              |
| Reserve for management board benefit trust                     | 315                  | 244                 |
| Reserve under the special law                                  | 889,960              | 887,198             |
| Reserve for price fluctuations                                 | 889,960              | 887,198             |
| <b>Total liabilities</b>                                       | <b>60,312,010</b>    | <b>59,842,245</b>   |
| <b>NET ASSETS:</b>   |                      |                     |
| Capital stock  | 500,000              | 500,000             |
| Capital surplus  | 405,044              | 405,044             |
| Retained earnings  | 701,540              | 669,951             |
| Treasury stock   | (36,082)             | (1,064)             |
| <b>Total shareholders' equity</b>                              | <b>1,570,502</b>     | <b>1,573,930</b>    |
| Net unrealized gains (losses) on available-for-sale securities | 797,912              | 1,220,613           |
| Net deferred gains (losses) on hedges                          | 4,607                | 4,707               |
| Accumulated adjustments for retirement benefits                | 2,354                | 2,238               |
| <b>Total accumulated other comprehensive income</b>            | <b>804,875</b>       | <b>1,227,560</b>    |
| <b>Total net assets</b>  | <b>2,375,377</b>     | <b>2,801,491</b>    |
| <b>Total liabilities and net assets</b>                        | <b>62,687,388</b>    | <b>62,643,737</b>   |

## (2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

## Consolidated Statements of Income

(Millions of yen)

|  | Three months ended<br>June 30, 2022 | Three months ended<br>June 30, 2023 |
|--|-------------------------------------|-------------------------------------|
| <b>ORDINARY INCOME</b>                               | 1,608,948                           | 1,593,781                           |
| Insurance premiums and others                        | 576,947                             | 548,411                             |
| <b>Investment income</b>                             | 255,889                             | 322,902                             |
| Interest and dividend income                         | 237,737                             | 219,865                             |
| Gains on money held in trust                         | 8,354                               | 58,482                              |
| Gains on sales of securities                         | 9,424                               | 44,507                              |
| Gains on redemption of securities                    | 363                                 | 33                                  |
| Other investment income                              | 9                                   | 14                                  |
| Other ordinary income                                | 776,111                             | 722,467                             |
| Reversal of reserve for outstanding claims           | 15,111                              | 32,127                              |
| Reversal of policy reserves                          | 759,518                             | 688,187                             |
| Other ordinary income                                | 1,481                               | 2,152                               |
| <b>ORDINARY EXPENSES</b>                             | 1,595,498                           | 1,550,536                           |
| Insurance claims and others                          | 1,421,999                           | 1,334,273                           |
| Insurance claims                                     | 1,155,445                           | 1,090,108                           |
| Annuity payments                                     | 73,056                              | 59,986                              |
| Benefits   | 47,690                              | 50,548                              |
| Surrender benefits                                   | 118,931                             | 112,184                             |
| Other refunds  | 21,449                              | 16,259                              |
| Reinsurance premiums                                 | 5,425                               | 5,186                               |
| Provision for policy reserves and others             | 2                                   | 26                                  |
| Provision for interest on policyholder dividends     | 2                                   | 26                                  |
| Investment expenses                                  | 42,739                              | 88,163                              |
| Interest expenses                                    | 501                                 | 1,055                               |
| Losses on sales of securities                        | 27,119                              | 60,023                              |
| Losses on valuation of securities                    | 11,406                              | -                                   |
| Losses on redemption of securities                   | 701                                 | 91                                  |
| Losses on derivative financial instruments           | 2,438                               | 25,516                              |
| Losses on foreign exchanges                          | 75                                  | 729                                 |
| Provision for reserve for possible loan losses       | 2                                   | 3                                   |
| Other investment expenses                            | 493                                 | 743                                 |
| Operating expenses                                   | 110,642                             | 108,295                             |
| Other ordinary expenses                              | 20,115                              | 19,776                              |
| Ordinary profit                                      | 13,450                              | 43,245                              |
| <b>EXTRAORDINARY GAINS</b>                           | 26,428                              | 2,761                               |
| Reversal of reserve for price fluctuations           | 26,428                              | 2,761                               |
| <b>EXTRAORDINARY LOSSES</b>                          | 2                                   | 18                                  |
| Losses on sales and disposal of fixed assets         | 2                                   | 18                                  |
| Provision for reserve for policyholder dividends     | 11,533                              | 15,743                              |
| Income before income taxes                           | 28,342                              | 30,244                              |
| Income taxes - Current                               | 19,395                              | 21,023                              |
| Income taxes - Deferred                              | (2,684)                             | (11,816)                            |
| Total income taxes                                   | 16,711                              | 9,206                               |
| Net income   | 11,630                              | 21,038                              |
| Net income attributable to non-controlling interests | -                                   | -                                   |
| Net income attributable to Japan Post Insurance      | 11,630                              | 21,038                              |

## Consolidated Statements of Comprehensive Income

(Millions of yen)

|  | Three months ended<br>June 30, 2022 | Three months ended<br>June 30, 2023 |
|--|-------------------------------------|-------------------------------------|
| Net income   | 11,630                              | 21,038                              |
| Other comprehensive income:                                    |                                     |                                     |
| Net unrealized gains (losses) on available-for-sale securities | (103,716)                           | 422,701                             |
| Net deferred gains (losses) on hedges                          | -                                   | 100                                 |
| Adjustments for retirement benefits                            | (118)                               | (115)                               |
| Total other comprehensive income (loss)                        | (103,835)                           | 422,685                             |
| Comprehensive income (loss)                                    | (92,204)                            | 443,723                             |
| Total comprehensive income (loss) attributable to:             |                                     |                                     |
| Japan Post Insurance   | (92,204)                            | 443,723                             |
| Non-controlling interests                                      | -                                   | -                                   |

(3) Notes to the Consolidated Financial Statements

(Notes on Going-Concern Assumption)

Not applicable.

(Notes on Significant Changes in Shareholders' Equity)

The Company cancelled 16,501 thousand shares of its treasury stock based on the resolution at the Board of Directors' meeting held on April 17, 2023, as a result of which, capital surplus and treasury stock decreased by ¥35,000 million, respectively.

Since the balance of other capital surplus included in capital surplus amounted to ¥ (35,000) million due to the cancellation of treasury stock, other capital surplus was set to zero and the negative value was subtracted from other retained earnings.

At the end of the three months ended June 30, 2023, retained earnings decreased by ¥31,589 million to ¥669,951 million, and treasury stock decreased by ¥35,017 million to ¥1,064 million from the end of the previous fiscal year.

(Subsequent Events)

The Company adopted a resolution at a meeting of the Board of Directors on the issuance of subordinated unsecured bonds on August 10, 2023 and filed an amended shelf registration statement for the issuance of subordinated unsecured bonds by way of domestic public offering with the Director-General of the Kanto Local Finance Bureau.

The maximum principal amount is ¥200.0 billion. Proceeds from the public offering will be used mainly for general working capital.

Note that a concrete issue date, principal amount, interest rate, etc., will be determined hereafter based fully upon considerations of levels of demand, changes in interest rate, etc.